FOSS United Industry
Partnership Opportunities

Empowering FOSS in India

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FOSS UNITED

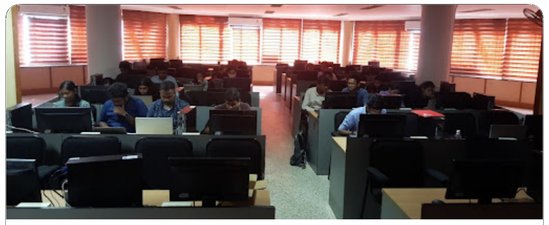
FOSS UNITED

Introduction

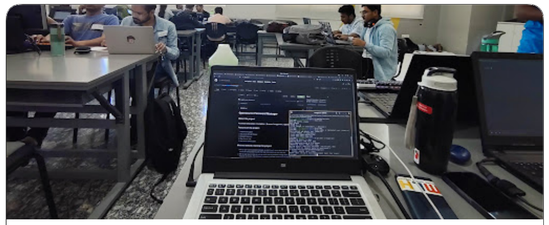
- FOSS United Foundation: Empowering FOSS in India
- Established in 2020 as a non-profit organisation
- Aim to build quality FOSS for public good
- Grassroots support to the FOSS Community and Projects
- 9+ Industry Partners and welcoming more
- Promotes Tinkering and Hacking Culture on College Campuses

Our Philosophy

FOSS Principles



Freedom to use, study, and modify



Open source code accessible to all

Developed by a diverse community

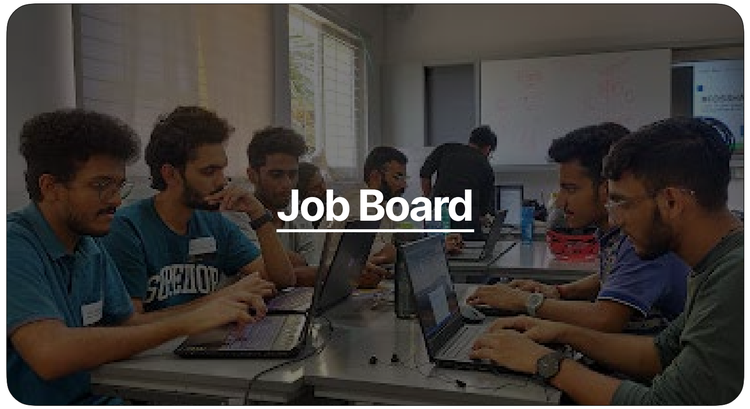
Built for sustainability and future generations

FOSS's Impact

- Freedom
- Transparency
- Collaboration
- Sustainability

Programs at FOSS United

Empowering Through Diversity of Programs



FOSS Grants Program

FOSS United offers grants to empower and advance FOSS projects in India. We provide financial support, mentorship, and resources to projects aligned with our mission.

Internet Freedom Foundation

PAPERD.INK

Swathanthra Malayalam Computing

TinkerHub Foundation

Skytable

Glific

parseable

Firefiles

17
Project Grants

₹2.32 Cr.
Grant Amount

20
Event Grants

Goals

Fostering innovation, enhancing FOSS project sustainability, and strengthening the FOSS ecosystem.

Community Days and Events

FOSS United organise and sponsors community days, meetups, and events that bring together FOSS enthusiasts and experts. These gatherings provide opportunities for networking, learning, and collaboration.

13
Cities

450+
Sessions Delivered

9500+
Participation

4500+
Actively Engaged Members

30+
Sponsors

50+
Community Partners

Goals

Building a stronger FOSS community, promoting knowledge sharing, and fostering collaboration.

fossunited.org/events

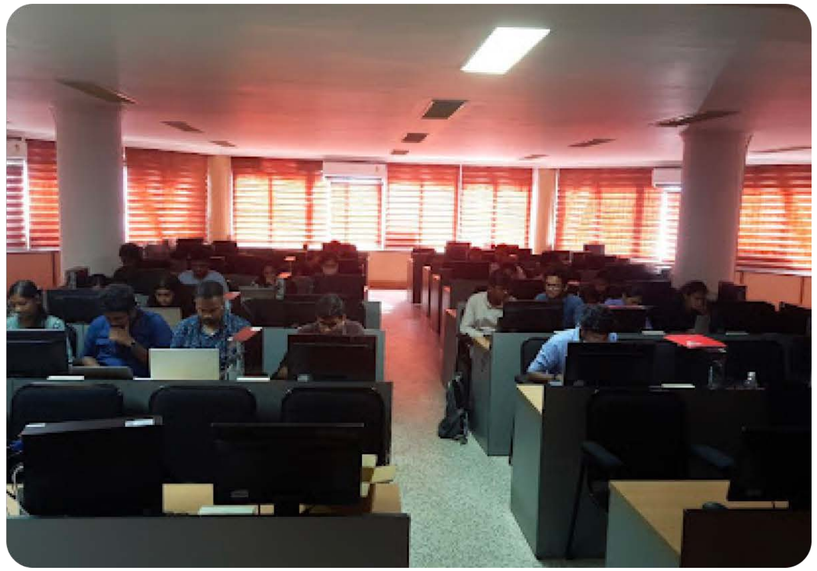
*Data as of 31st October 2023

Capturing FOSS in Action

IndiaFOSS Conference, FOSS Meetups, and FOSS Hackathon

Mon School & FOSS Clubs

Mon School is FOSS United's flagship education initiative, promoting FOSS awareness and skills among students. FOSS Clubs at educational institutions encourage hands-on learning and collaboration.



6
Published Courses

11,022
Total Signups

7,489
Active Learners

Goals

Nurturing the next generation of FOSS contributors, advocates, and innovators.

mon.school fossunited.org/clubs

*Data as of 1st October 2023

OASIS Network

FOSS United is a founding partner of the OASIS, which is a network of organizations united by the vision that Free and Open-Source Software (FOSS) can empower citizen sector organizations and communities to create positive impact at scale.

oasishq.org/

FOSS for NPO's

FOSS United have been helping non-profit organisations (NPO) get access to a large number of business tools that help them manage their day to day affairs easily, everything from HR, payroll, and accounting to customer relations and communications.

periferry

Robin Hood Army

bhasha

India LABOURLINE 1-800-833-9020

aikyam fellows

Farm Hill Learning

SAMBHAVAM Center for Autism

MIND EMPOWERED

WASTE WARRIORS REDUCE RE-USE RECYCLE

Goals

Leveraging FOSS for social good and making a meaningful impact on communities.

16

NPOs Supported

fossunited.org/grants

Job Board

FOSS United's job board connects FOSS professionals with career opportunities in partner organisations.

Goals

Bridging the talent gap, empowering FOSS professionals, and strengthening the FOSS job market.

Access to the FOSS United Job Portal

Exclusive access to our job portal, connecting partners with talented FOSS professionals in India.

Streamline your hiring process by tapping into a pool of skilled individuals who share a passion for FOSS.

Access to the best software developer talent in the country across the 4000+ actively engaged community.

Public Policy Initiatives

FOSS United engages in public policy advocacy to promote FOSS adoption and open standards.
We collaborate with policymakers and organisations to create a more FOSS-friendly environment.

Goals

Shaping policies that facilitate FOSS growth and adoption in India, ensuring a level playing field for FOSS projects and communities.

forum.fossunited.org/c/policy/27

IndiaFOSS Conference 2023

FOSS UNITED

2

Days

Bangalore

Location

50

↗ 2

Sessions Delivered

1250+

↗ 600

Participation

5

↗ 3

Hands-on Workshops

22

↗ 17

Hardware Stalls & Community Spaces

15

↗ 7

Sponsors

26

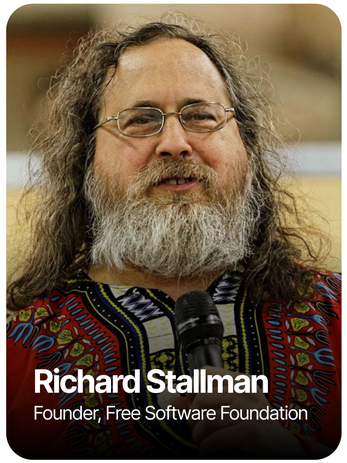
↗ 2

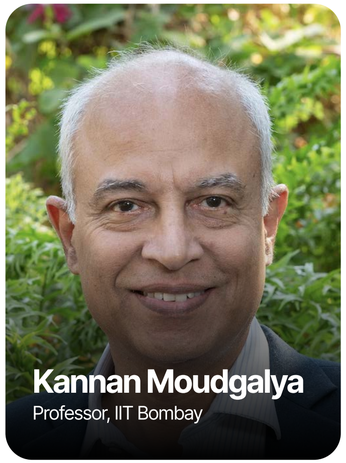
Community Partners

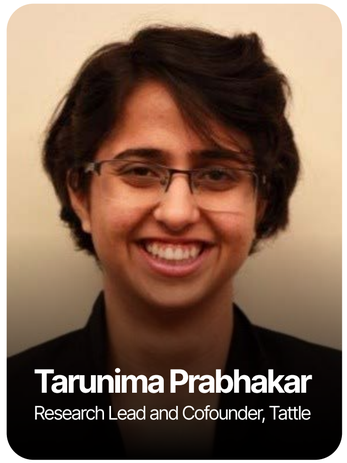
↗ Showing increase in numbers from IndiaFOSS 2022

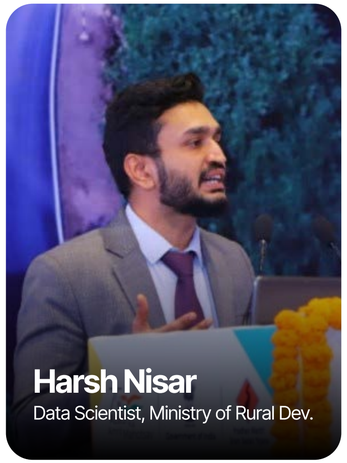
Indiafoss.net/2023

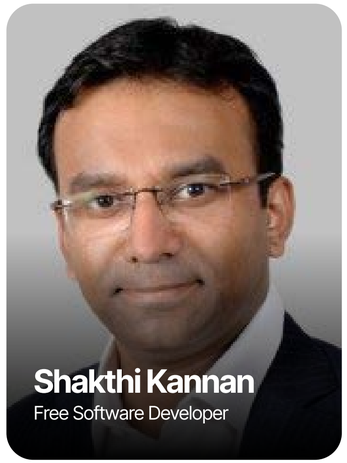
Noteworthy Participants

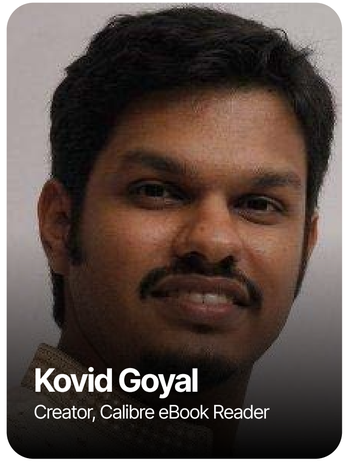


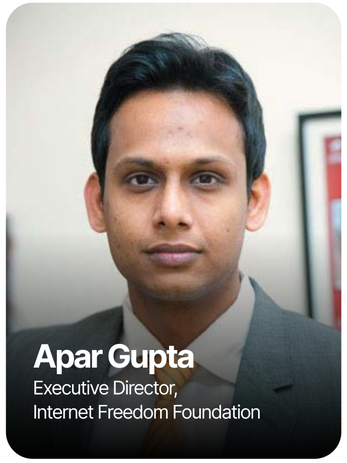












What’s in store for 2024

15+
City Chapters

200+
Events

800+
Talks/Sessions

11000+
Participation

20+
College Clubs

150+
Projects During FOSS Hack

50+
Community Partnerships

Our Partnership Philosophy

Commitment to Mutual Growth

We believe in fostering partnerships that benefit both parties.

Community-Centric Approach

Our partnerships prioritise the FOSS community's interests.

Long-Term Commitment

We seek partners who share our vision for sustainable FOSS growth.

Collaborative Innovation

We encourage collaborative projects that advance FOSS in India.

Transparency and Accountability

We maintain open communication and accountability in partnerships.

Where does our Community Spend Time

FOSS UNITED

Meetup & Conference

9500+ Participants

Telegram

4800+ Members

Web-Forum

1100+ Members

Talks & Podcast

87,000+ Views

Newsletter & Blog

600+ Subscribers

Social Media Channels

12000+ Followers

Maximize Your Impact: 80G and CSR Benefits

Tax Savings

Utilize Section 80G of the Indian Income Tax Act to claim deductions on your charitable donations, reducing your taxable income and enhancing the efficiency of your contributions.

Boost Brand Image

Align your brand with social good, elevating your corporate image, and building a reputation as a socially responsible entity.

Employee Morale

Foster a culture of giving and purpose within your organization, boosting employee morale and attracting talent who value social responsibility.

Community Engagement

Directly contribute to the betterment of society. Your CSR initiatives support crucial projects and communities, making a tangible difference.

Community Benefits

FOSS UNITED

Access to India's Thriving FOSS Ecosystem

Access to 9,500+ & growing FOSS developer community throughout the year.

Demonstrated Commitment to FOSS and Open Source Principles.

Contribution to a Democratic and Equitable Digital Landscape.

Access to FOSS Projects, FOSS News, Stories, Insights.

Income Tax Benefit for Donors - 80G and CSR Certificate.

Opportunities for Joint Initiatives and Projects.

Increased Visibility and Networking.

Industry + FOSS

FOSS UNITED

FREE AND OPEN SOURCE, OPEN MINDS, INFINITE POSSIBILITIES

Almost all tech companies use FOSS in some way or the other.

Barely anyone acknowledges the use of FOSS technologies.

Even lesser organisations support or contribute back to the community that builds these technologies.

fossunited.org/partners

Partnership Tiers & Contribution Levels

BENEFITS	Bronze Annual Contribution 5 Lakh INR	Silver Annual Contribution 10 Lakh INR	Gold Annual Contribution 25 Lakh INR	Platinum Annual Contribution 50 Lakh INR	Patron Annual Contribution 1 Crore INR
Branding Visibility					
Logo mentions at all community events thoughout the year	✓	✓	✓	✓	✓
Logo on website partnership page	Small	Small	Medium	Large	Large
Logo on platform home page	—	—	✓	✓	✓
Logo on FOSS United newsletter	—	—	✓	✓	✓
FOSS United Platform					
Feature blogpost FOSS at the organisation (Optional)	✓	✓	✓	✓	✓
Feature job offerings at Job Board in "From Partners' Section" (Optional)	✓	✓	✓	✓	✓

Partnership Tiers & Contribution Levels

BENEFITS	Bronze Annual Contribution 5 Lakh INR	Silver Annual Contribution 10 Lakh INR	Gold Annual Contribution 25 Lakh INR	Platinum Annual Contribution 50 Lakh INR	Patron Annual Contribution 1 Crore INR
Community Events					
Announcement of avenues like job openings etc at community events in city of choice.	✓	✓	✓	✓	✓
CityFOSS sponsorship discount	–	25%	50%	90%	90%
Guaranteed FOSS Event Hosting at Office Space (Optional)	–	2 Events/Year	4 Events/Year	4 Events/Year	4 Events/Year
Logo on FOSS United newsletter	–	–	✓	✓	✓
Logo mentions in CityFOSS Conference promotional collateral (Any 1 city of choice) (Optional)	–	Small	Medium	Large	Large
Flagship Events					
Logo Mentions in signage for IndiaFOSS and FOSS Hack editions	Small	Small	Medium	Large	Large
Sponsors' desk at IndiaFOSS	–	–	✓	✓	✓

Partnership Tiers & Contribution Levels

BENEFITS	Bronze Annual Contribution 5 Lakh INR	Silver Annual Contribution 10 Lakh INR	Gold Annual Contribution 25 Lakh INR	Platinum Annual Contribution 50 Lakh INR	Patron Annual Contribution 1 Crore INR
Others					
Join monthly members' call	✓	✓	✓	✓	✓
Receive half yearly reports	✓	✓	✓	✓	✓
Invitee at United by FOSS Podcast (around 60 min) (Optional)	—	—	1 Episode	1 Episode	2 Episodes
Join the quarterly leadership call	—	—	—	—	✓

Our Current Partners

FOSS UNITED

Patron

ZERODHA

Frappe

Gold

SENSIBULL

elasticrun

GitHub

obvious

Silver

LAMBDATEST

Streak™

JuliaHub

Bronze

Pipal Academy

fossunited.org/partners

Why Partner With FOSS United?

FOSS UNITED

- Commitment to FOSS Growth in India 🇮🇳
- Access to a Network of Innovators
- Influence the Future of FOSS Development
- Contributing to a More Democratic and Equitable Digital World
- Gain Exposure in the FOSS Community

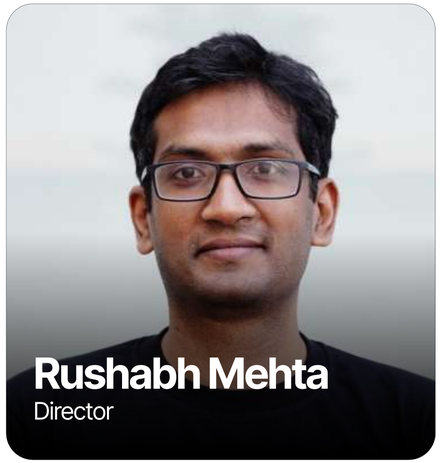
Past Industry Partners/Sponsors

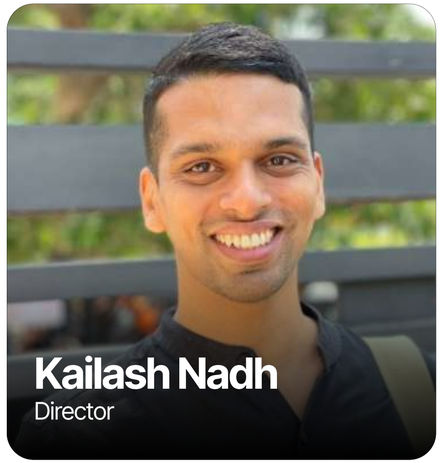
Accel (40 YEARS)	CRED	deepsource	DigitalOcean	devtron	gslab	helpshift
FOSS Hack 2020 & 2021	FOSS Hack 2020	FOSS Hack 2021	FOSS Hack 2020 & 2021	FOSS Hack 2021	FOSS Hack 2021	FOSS Hack 2021
nexus	PRESIDIO	Razorpay	Red Hat	unacademy	zeta	HASURA
FOSS Hack 2021	FOSS Hack 2021	FOSS Hack 2020	FOSS Hack 2020	FOSS Hack 2020	FOSS Hack 2020	IndiaFOSS 2.0
capillary	Together	JUSPAY	Hoppscotch	new relic	MostlyHarmless	
FOSS Hack 2021 & IndiaFOSS 2.0	IndiaFOSS 2.0	IndiaFOSS 2.0	IndiaFOSS 3.0	IndiaFOSS 3.0	IndiaFOSS 3.0	

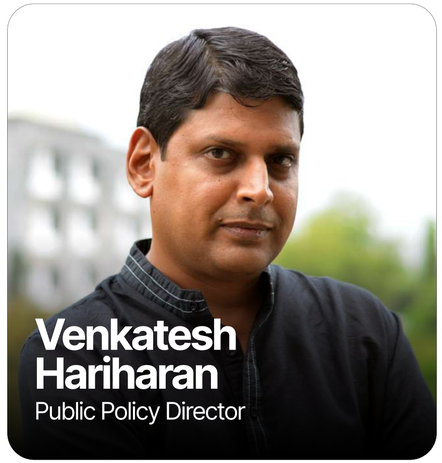
- **Contributing to FOSS Growth:** These partnerships have played a pivotal role in advancing the FOSS ecosystem in India and beyond.
- **Building a Stronger Future:** While they may be past partners, the impact of their support continues to shape our journey towards a brighter digital future.

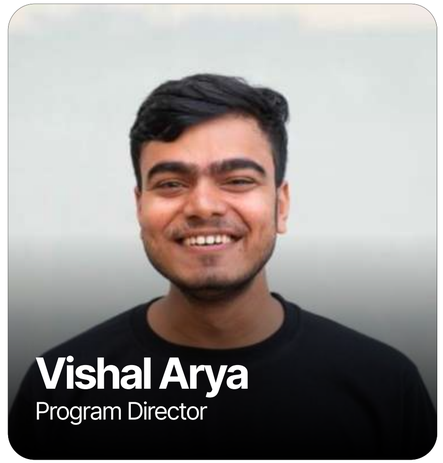
Meet our Team

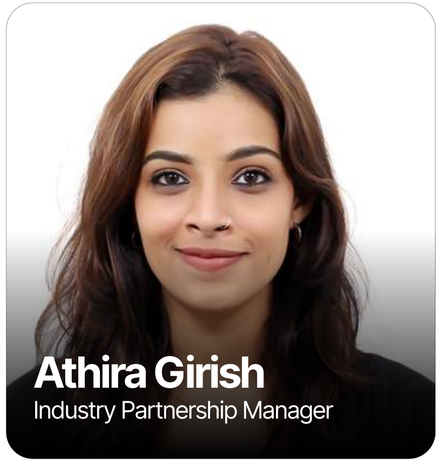
FOSS UNITED











Get in touch with us

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FOSS
UNITED